Consolidated Financial Statements With Independent Auditors' Report

March 31, 2021 and 2020



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#### INDEPENDENT AUDITORS' REPORT

The Board of Directors Children's Hunger Fund and Subsidiary Sylmar, California

We have audited the accompanying consolidated financial statements of Children's Hunger Fund and its subsidiary (collectively, CHF), which comprise the consolidated statements of financial position as of March 31, 2021 and 2020, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended and the related notes to the consolidated financial statements.

## Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

The Board of Directors Children's Hunger Fund and Subsidiary Sylmar, California

# **Opinion**

In our opinion, based on our audits, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Children's Hunger Fund and its subsidiary as of March 31, 2021 and 2020, and the changes in their net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Woodland Hills, California

Capin Crouse LLP

July 26, 2021

# **Consolidated Statements of Financial Position**

|                                                           | March 31, |            |    |            |
|-----------------------------------------------------------|-----------|------------|----|------------|
|                                                           |           | 2021       |    | 2020       |
| ASSETS:                                                   |           |            |    |            |
| Current assets:                                           |           |            |    |            |
| Cash and cash equivalents                                 | \$        | 14,414,982 | \$ | 8,097,861  |
| Pledges and accounts receivable-net                       | ·         | 37,197     | ·  | 18,750     |
| Investments                                               |           | -          |    | 1,008      |
| Inventory                                                 |           | 2,370,691  |    | 4,837,476  |
| Prepaid expenses                                          |           | 567,513    |    | 518,669    |
|                                                           |           | 17,390,383 |    | 13,473,764 |
| Cash held for long-term purpose                           |           | 5,040,000  |    | 30,000     |
| Endowment investments                                     |           | 2,636,997  |    | 1,214,751  |
| Deposits                                                  |           | 55,541     |    | 71,953     |
| Beneficial interest in trusts                             |           | 61,217     |    | 61,217     |
| Land, buildings and equipment-net                         |           | 14,600,825 |    | 15,099,568 |
| Total Assets                                              | \$        | 39,784,963 | \$ | 29,951,253 |
| LIABILITIES AND NET ASSETS:                               |           |            |    |            |
| Current liabilities:                                      |           |            |    |            |
| Accounts payable                                          | \$        | 337,307    | \$ | 247,507    |
| Accrued expenses                                          |           | 351,316    |    | 338,985    |
| Deferred income                                           |           | 43,750     |    | 44,867     |
| Current portion of deferred rent and lease incentives     |           | 19,914     |    | 37,177     |
| Current portion of capital lease obligation               |           | 12,862     |    | 22,529     |
| Current portion of long-term debt                         |           | 100,899    |    | 162,427    |
|                                                           |           | 866,048    |    | 853,492    |
| Deferred rent and lease incentives-net of current portion |           | -          |    | 39,670     |
| Capital lease obligation-net of current portion           |           | -          |    | 12,655     |
| Long-term debt-net of current portion                     |           | 4,351,898  |    | 4,461,429  |
|                                                           |           | 5,217,946  |    | 5,367,246  |
| Net Assets:                                               |           |            |    |            |
| Without donor restrictions:                               |           |            |    |            |
| Undesignated                                              |           | 20,999,085 |    | 20,213,720 |
| Designated by board of directors for endowment            |           | 1,636,997  |    | 1,214,751  |
|                                                           |           | 22,636,082 |    | 21,428,471 |
| With donor restrictions                                   |           | 11,930,935 |    | 3,155,536  |
|                                                           |           | 34,567,017 |    | 24,584,007 |
| Total Liabilities and Net Assets                          | \$        | 39,784,963 | \$ | 29,951,253 |

See notes to consolidated financial statements

## **Consolidated Statements of Activities**

| Year | Ended | M | larcl | n 3 | 1 |  |
|------|-------|---|-------|-----|---|--|
|------|-------|---|-------|-----|---|--|

|                                               |               | 2021                     |               | 2020          |              |               |  |  |  |
|-----------------------------------------------|---------------|--------------------------|---------------|---------------|--------------|---------------|--|--|--|
|                                               | Without Donor | Without Donor With Donor |               | Without Donor | With Donor   |               |  |  |  |
|                                               | Restrictions  | Restrictions             | Total         | Restrictions  | Restrictions | Total         |  |  |  |
| REVENUE, SUPPORT,                             |               |                          |               |               |              |               |  |  |  |
| AND RECLASSIFICATIONS:                        |               |                          |               |               |              |               |  |  |  |
| Contributions-cash                            | \$ 12,061,997 | \$ 11,914,499            | \$ 23,976,496 | \$ 11,422,983 | \$ 3,346,036 | \$ 14,769,019 |  |  |  |
| Gifts-in-kind                                 | 108,450,667   | -                        | 108,450,667   | 49,990,586    | -            | 49,990,586    |  |  |  |
| Government grant                              | -             | 1,161,664                | 1,161,664     | -             | -            | -             |  |  |  |
| Special events revenue                        | 143,400       | -                        | 143,400       | 1,340,970     | -            | 1,340,970     |  |  |  |
| Investment income (loss)                      | 443,989       | -                        | 443,989       | (33,539)      | -            | (33,539)      |  |  |  |
| Program service revenue                       | 44,890        | -                        | 44,890        | 132,867       | -            | 132,867       |  |  |  |
| Other income                                  | 89,492        | -                        | 89,492        | 242,976       | -            | 242,976       |  |  |  |
| Net assets released from restriction through  |               |                          |               |               |              |               |  |  |  |
| satisfaction of purpose and time restrictions | 4,300,764     | (4,300,764)              | -             | 1,669,814     | (1,669,814)  | -             |  |  |  |
| Total Revenue, Support, and Reclassifications | 125,535,199   | 8,775,399                | 134,310,598   | 64,766,657    | 1,676,222    | 66,442,879    |  |  |  |
| EXPENSES:                                     |               |                          |               |               |              |               |  |  |  |
| Program services                              | 121,811,850   | -                        | 121,811,850   | 58,015,089    | -            | 58,015,089    |  |  |  |
| Supporting activities:                        |               |                          |               |               |              |               |  |  |  |
| Management and general                        | 1,804,628     | -                        | 1,804,628     | 1,881,231     | -            | 1,881,231     |  |  |  |
| Fundraising                                   | 711,110       | -                        | 711,110       | 1,081,826     | -            | 1,081,826     |  |  |  |
|                                               | 2,515,738     |                          | 2,515,738     | 2,963,057     |              | 2,963,057     |  |  |  |
| Total Expenses                                | 124,327,588   |                          | 124,327,588   | 60,978,146    |              | 60,978,146    |  |  |  |
| Change in Net Assets                          | 1,207,611     | 8,775,399                | 9,983,010     | 3,788,511     | 1,676,222    | 5,464,733     |  |  |  |
| Net Assets, Beginning of Year                 | 21,428,471    | 3,155,536                | 24,584,007    | 17,639,960    | 1,479,314    | 19,119,274    |  |  |  |
| Net Assets, End of Year                       | \$ 22,636,082 | \$ 11,930,935            | \$ 34,567,017 | \$ 21,428,471 | \$ 3,155,536 | \$ 24,584,007 |  |  |  |

See notes to consolidated financial statements

# **Consolidated Statement of Functional Expense**

Year Ended March 31, 2021

|                                |                     | Supporting Activities: |             |               |  |  |
|--------------------------------|---------------------|------------------------|-------------|---------------|--|--|
|                                | Program General and |                        |             | Total         |  |  |
|                                | Services            | Administrative         | Fundraising | Expenses      |  |  |
|                                |                     |                        |             |               |  |  |
| Donated goods and services     | \$110,750,783       | \$ 22,654              | \$ 9,158    | \$110,782,595 |  |  |
| Personnel costs                | 5,016,266           | 1,251,012              | 466,610     | 6,733,888     |  |  |
| Grants to ministry partners    | 1,729,160           | -                      | -           | 1,729,160     |  |  |
| Emergency relief               | 1,021,763           | -                      | -           | 1,021,763     |  |  |
| Depreciation and amortization  | 841,956             | 44,785                 | 8,957       | 895,698       |  |  |
| Ministry resources             |                     |                        |             |               |  |  |
| (food, school supplies, books) | 604,021             | -                      | -           | 604,021       |  |  |
| Rent                           | 551,439             | 29,332                 | 5,866       | 586,637       |  |  |
| Freight and shipping charges   | 327,045             | -                      | -           | 327,045       |  |  |
| Information technology         | 170,078             | 61,594                 | 22,846      | 254,518       |  |  |
| Insurance                      | 171,626             | 26,770                 | 8,856       | 207,252       |  |  |
| Interest                       | 177,917             | 9,258                  | 1,852       | 189,027       |  |  |
| Utilities                      | 117,605             | 42,127                 | 15,798      | 175,530       |  |  |
| Outside services               | 18,405              | 134,784                | 2,472       | 155,661       |  |  |
| Bank charges and merchant fees | 8,910               | 130,061                | 1,197       | 140,168       |  |  |
| Advertising                    | -                   | -                      | 105,603     | 105,603       |  |  |
| Printing                       | 30,698              | 8,064                  | 38,373      | 77,135        |  |  |
| Supplies                       | 43,698              | 17,645                 | 2,883       | 64,226        |  |  |
| Vehicle fuel and maintenance   | 63,576              | -                      | -           | 63,576        |  |  |
| Facilities                     | 54,589              | 2,904                  | 581         | 58,074        |  |  |
| Taxes and licenses             | 46,984              | 4,483                  | 1,304       | 52,771        |  |  |
| Postage                        | 21,010              | 6,577                  | 10,128      | 37,715        |  |  |
| Ministry travel                | 26,038              | 4,007                  | 3,414       | 33,459        |  |  |
| Dues and subscriptions         | 4,285               | 8,571                  | 4,285       | 17,141        |  |  |
| Volunteer expenses             | 9,587               | -                      | -           | 9,587         |  |  |
| Mercy network training         | 3,211               | -                      | -           | 3,211         |  |  |
| Special events                 | 1,200               | -                      | 927         | 2,127         |  |  |
| -                              |                     |                        |             |               |  |  |
|                                | \$121,811,850       | \$ 1,804,628           | \$ 711,110  | \$124,327,588 |  |  |

# **Consolidated Statement of Functional Expense**

Year Ended March 31, 2020

|                                                   | Program      | General and    | Total        |              |
|---------------------------------------------------|--------------|----------------|--------------|--------------|
|                                                   | Services     | Administrative | Fundraising  | Expenses     |
| Donated goods and services                        | \$47,585,220 | \$ 19,688      | \$ 6,798     | \$47,611,706 |
| Personnel costs                                   | 4,717,688    | 1,212,594      | 434,170      | 6,364,452    |
| Grants to ministry partners                       | 1,810,124    | -              | -            | 1,810,124    |
| Emergency relief                                  | 141,780      | -              | -            | 141,780      |
| Depreciation and amortization                     | 860,873      | 45,791         | 9,158        | 915,822      |
| Ministry resources (food, school supplies, books) | 654,999      | -              | -            | 654,999      |
| Rent                                              | 549,422      | 29,225         | 5,845        | 584,492      |
| Freight and shipping charges                      | 362,280      | -              | -            | 362,280      |
| Information technology                            | 195,817      | 74,833         | 26,702       | 297,352      |
| Insurance                                         | 143,741      | 28,966         | 9,433        | 182,140      |
| Interest                                          | 205,644      | 10,631         | 2,126        | 218,401      |
| Utilities                                         | 136,170      | 51,580         | 18,569       | 206,319      |
| Outside services                                  | 27,735       | 230,014        | 3,782        | 261,531      |
| Bank charges and merchant fees                    | -            | 100,540        | 1,016        | 101,556      |
| Advertising                                       | -            | -              | 27,292       | 27,292       |
| Printing                                          | 50,076       | 12,519         | 62,596       | 125,191      |
| Supplies                                          | 41,980       | 12,462         | 2,516        | 56,958       |
| Vehicle fuel and maintenance                      | 81,659       | -              | -            | 81,659       |
| Facilities                                        | 54,792       | 2,914          | 583          | 58,289       |
| Taxes and licenses                                | 47,387       | 4,229          | 1,164        | 52,780       |
| Postage                                           | 20,816       | 6,791          | 10,951       | 38,558       |
| Ministry travel                                   | 268,003      | 31,790         | 29,039       | 328,832      |
| Dues and subscriptions                            | 3,332        | 6,664          | 3,332        | 13,328       |
| Volunteer expenses                                | 15,884       | -              | -            | 15,884       |
| Mercy network training                            | 39,667       | -              | -            | 39,667       |
| Special events                                    |              |                | 426,754      | 426,754      |
| Totals                                            | \$58,015,089 | \$ 1,881,231   | \$ 1,081,826 | \$60,978,146 |

## **Consolidated Statements of Cash Flows**

|                                                           | Year Ended March 31, |              |    |                                       |
|-----------------------------------------------------------|----------------------|--------------|----|---------------------------------------|
|                                                           |                      | 2021         |    | 2020                                  |
| CASH FLOWS FROM OPERATING ACTIVITIES:                     |                      |              |    |                                       |
| Change in net assets                                      | \$                   | 9,983,010    | \$ | 5,464,733                             |
| Adjustments to reconcile change in net assets to net cash |                      |              |    |                                       |
| provided by operating activities:                         |                      |              |    |                                       |
| Donated inventory                                         | (                    | 108,272,774) |    | (49,514,531)                          |
| Distributed inventory                                     |                      | 110,686,876  |    | 47,135,656                            |
| Contributions restricted for building campaign            |                      | (5,000,000)  |    | -                                     |
| Paycheck Protection Program loan forgiveness              |                      | (1,161,664)  |    | -                                     |
| Depreciation and amortization                             |                      | 895,698      |    | 918,559                               |
| Realized and unrealized (gain) loss on investments        |                      | (346,383)    |    | 101,832                               |
| Gain on disposal of land, buildings and equipment         |                      | (4,186)      |    | (203,548)                             |
| Net change in:                                            |                      |              |    |                                       |
| Pledges and accounts receivable                           |                      | (18,447)     |    | 28,723                                |
| Purchased inventory                                       |                      | 52,683       |    | (41,196)                              |
| Prepaid expenses                                          |                      | (48,844)     |    | (181,677)                             |
| Deposits                                                  |                      | 16,412       |    | _                                     |
| Accounts payable                                          |                      | 89,800       |    | (83,799)                              |
| Accrued expenses                                          |                      | 12,331       |    | 120,676                               |
| Deferred rent and lease incentives                        |                      | (56,933)     |    | (51,253)                              |
| Deferred income                                           |                      | (1,117)      |    | 3,925                                 |
| Net Cash Provided by Operating Activities                 |                      | 6,826,462    |    | 3,698,100                             |
| CASH FLOWS FROM INVESTING ACTIVITIES:                     |                      |              |    |                                       |
| Sales of investments                                      |                      | 271,772      |    | 39,706                                |
| Purchases of investments                                  |                      | (1,346,627)  |    | (41,669)                              |
| Proceeds from sale of land, buildings and equipment       |                      | 6,000        |    | 640,000                               |
| Purchases of land, buildings and equipment                |                      | (398,769)    |    | (164,293)                             |
| Net Cash Provided (Used) by Investing Activities          |                      | (1,467,624)  |    | 473,744                               |
|                                                           |                      |              |    | · · · · · · · · · · · · · · · · · · · |

(continued)

See notes to consolidated financial statements

# **Consolidated Statements of Cash Flows**

(continued)

|                                                    | Year Ended March 31, |              |  |  |  |
|----------------------------------------------------|----------------------|--------------|--|--|--|
|                                                    | 2021                 | 2020         |  |  |  |
| CASH FLOWS FROM FINANCING ACTIVITIES:              |                      |              |  |  |  |
| Capital lease repayments                           | (22,322)             | (20,161)     |  |  |  |
| Contributions restricted for building campaign     | 5,000,000            | (20,101)     |  |  |  |
| Paycheck Protection Program loan proceeds          | 1,161,664            | _            |  |  |  |
| Proceeds from loan refinance                       | 72,122               | _            |  |  |  |
| Capitalization of loan fees                        | (102,591)            | _            |  |  |  |
| Long-term debt repayments                          | (140,590)            | (154,821)    |  |  |  |
| Net Cash Provided (Used) by Financing Activities   | 5,968,283            | (174,982)    |  |  |  |
| `                                                  |                      |              |  |  |  |
| Change in Cash and Cash Equivalents                | 11,327,121           | 3,996,862    |  |  |  |
| Cash and Cash Equivalents, Beginning of Year       | 8,127,861            | 4,130,999    |  |  |  |
| Cash and Cash Equivalents, End of Year             | \$ 19,454,982        | \$ 8,127,861 |  |  |  |
| RECONCILIATION OF CASH BALANCES:                   |                      |              |  |  |  |
| Cash and cash equivalents                          | \$ 14,414,982        | \$ 8,097,861 |  |  |  |
| Cash held for long-term purpose                    | 5,040,000            | 30,000       |  |  |  |
|                                                    |                      |              |  |  |  |
| Total Cash and Cash Equivalents                    | \$ 19,454,982        | \$ 8,127,861 |  |  |  |
| SUPPLEMENTAL DISCLOSURES:                          |                      |              |  |  |  |
| Cash paid for interest                             | \$ 195,164           | \$ 218,995   |  |  |  |
| Cash paid for interest                             | φ 193,104            | Ψ 210,993    |  |  |  |
| Non-cash transaction to recognize loan forgiveness | \$ 1,161,664         | \$ -         |  |  |  |
|                                                    |                      | •            |  |  |  |

#### **Notes to Consolidated Financial Statements**

March 31, 2021 and 2020

#### 1. NATURE OF ORGANIZATION:

Children's Hunger Fund (CHF) was incorporated in 1991 in California as a nonprofit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC) and comparable state law(s). However, CHF is subject to federal income tax on any unrelated business taxable income. In addition, CHF is not classified as a private foundation within the meaning of Section 509(a) of the IRC.

CHF exists to assist in meeting the physical and spiritual needs of children and their families in the United States and developing countries by obtaining and distributing food and other items and by working in cooperation with other organizations toward that end.

CHF's primary support comes through cash contributions by individuals and organizations and contributions of food and other items.

CHF controls Children's Hunger Fund Legacy Foundation (CHFLF) by virtue of CHF's ability to appoint CHFLF's board of directors and because CHF has an economic interest in CHFLF. CHFLF functions in a manner similar to a supporting organization in that its primary purpose is to provide a means for donors to provide financial support to CHF. CHFLF was incorporated in 1997 in California as a nonprofit organization exempt from income taxes under Section 501(c)(3) of the IRC and comparable state law(s). However, the organization is subject to federal income tax on any unrelated business taxable income. In addition, the organization is not classified as a private foundation within the meaning of Section 509(a) of the IRC.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. A summary of the significant accounting policies is described below to enhance the usefulness of the consolidated financial statements to the reader.

## PRINCIPLES OF CONSOLIDATION

CHF assumed control of CHFLF during the year ended December 31, 2015. During the fifteen month period ended March 31, 2019, CHF and CHFLF both changed their fiscal years from December 31 to March 31. All intercompany transactions and balances have been eliminated. Collectively, CHF and CHFLF are referred to as CHF.

#### CASH AND CASH EQUIVALENTS

Cash and cash equivalents include cash on hand, cash on deposit, and money market accounts. As of March 31, 2021 and 2020, CHF's cash balances exceeded federally insured limits by approximately \$18,551,000 and \$7,723,000, respectively. CHF has not experienced any losses on these accounts.

#### **Notes to Consolidated Financial Statements**

March 31, 2021 and 2020

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

#### PLEDGES AND ACCOUNTS RECEIVABLE

Unconditional promises to give are recognized as revenue in the period received as either assets, or decreases of liabilities or expenses, depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

CHF uses the allowance method to determine uncollectible unconditional pledges receivable. The allowance method is based on prior years' experience and management's analysis of specific promises made. All pledges and accounts receivable are expected to be collected within one year. CHF has recorded an allowance for uncollectible pledges of \$0 for the years ended March 31, 2021 and 2020.

#### **INVESTMENTS**

Investments consist of shares of equity securities, exchange traded funds (ETFs), corporate bonds, mutual funds, and cash and certificates of deposit. Investments other than cash and certificates of deposit, are carried at fair value, which is based upon quoted market prices. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments. Realized and unrealized gains and losses are reported as investment income without donor restrictions in the consolidated statements of activities unless restricted by the donor.

CHF uses appropriate valuation techniques to determine fair value based on inputs available. When available, CHF measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 3 inputs are only used when Level 1 or Level 2 inputs were not available.

#### **INVENTORY**

Inventory consists primarily of donated goods and is recorded at estimated exit transaction fair value at the date of receipt, or at the lower of cost or net realizable value if purchased.

#### PREPAID EXPENSES

Prepaid expenses consist primarily of prepaid events and prepaid insurance for future periods.

#### LAND, BUILDINGS, AND EQUIPMENT

Expenditures for land, buildings, and equipment over \$1,000 are capitalized at cost. Donated items are recorded at the fair value on the date of the gift. Depreciation is computed on the straight line method over the estimated useful lives of the assets, ranging from five to forty years. Expenditures that increase the life of an asset are capitalized and depreciated over the estimated useful life of the asset. Expenditures for maintenance of property and equipment (including those for planned major maintenance projects), repairs, and minor renewals to maintain facilities in operating condition are generally expensed as incurred. Major replacements and renewals are capitalized.

#### **Notes to Consolidated Financial Statements**

March 31, 2021 and 2020

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

#### **DEFERRED INCOME**

Deferred income represents the unearned portion of cash received related to a grant. Cash received related to grant contracts prior to when services are rendered are recorded as deferred income. The revenue is recognized when it is earned.

#### **NET ASSETS**

The consolidated financial statements report amounts by class of net assets as follows:

Net assets without donor restrictions are those currently available at the discretion of the board of directors for use in CHF's operations, resources invested in a board designated endowment fund and those resources invested in land, buildings and equipment.

*Net assets with donor restrictions* are those that are stipulated by donors for specific operating purposes, for capital projects, or are subject to time restrictions.

All contributions are considered available for unrestricted use unless specifically restricted by the donor.

#### REVENUE. SUPPORT AND EXPENSES

Contributions and grants are recorded when cash or unconditional pledges have been received or ownership of donated assets is transferred to CHF. Conditional pledges are recognized when the conditions on which they depend are substantially met.

Contributions and grants are recorded as net assets with donor restrictions if they are received with donor stipulations that limit their use through purpose and/or time restrictions. When donor restrictions expire, that is, when the purpose restriction is fulfilled or the time restriction expires, the net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions and are reported in the consolidated statements of activities as net assets released from restrictions.

For contributions restricted by donors for the acquisition of property or other long-lived assets, the restriction is considered to be met when the property or other long-lived asset is placed in service.

During the year ended March 31, 2021, CHF received a Paycheck Protection Program (PPP) loan of \$1,161,664. CHF incurred qualifying expenses exceeding the loan amount during the year ended March 31, 2021 and on April 7, 2021, CHF's request for loan forgiveness was granted by the Small Business Administration. The full amount of the loan is included in government grant revenue on the consolidated statements of activities.

Special events revenue is recorded when earned. Expenses are recorded when incurred in accordance with the accrual basis of accounting.

#### **Notes to Consolidated Financial Statements**

March 31, 2021 and 2020

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

#### REVENUE, SUPPORT AND EXPENSES, continued

Program service revenue is shown net of cost of goods sold. Total cost of goods sold was approximately \$6,000 and \$25,000, for the years ended March 31, 2021 and 2020, respectively.

During the years ended March 31, 2021 and 2020, CHF received 41.7% and 25.6%, respectively of its cash contributions from one donor and 55.0% and 47.1%, respectively of its cash contributions from the top four donors.

#### **GIFTS-IN-KIND**

Donated materials have been recorded as income at the estimated fair value of the material received. The fair value is determined by using exit transaction values in an actual or hypothetical market. Donated materials consist of food, personal hygiene products, toys, books, and other items.

During the years ended March 31, 2021 and 2020, CHF received 32.7% and 37.6%, respectively, of its gift-in-kind contributions from two donors and 50.1% and 53.3%, respectively, of its gift-in-kind contributions from the top four donors.

#### FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing the various program ministries and supporting services have been summarized on a functional basis. Accordingly, certain costs, such as depreciation and payroll, have been allocated among the program services and supporting activities benefited. Salaries and benefits and information technology costs have been allocated based on an estimate of time spent on each activity. Facility related costs are allocated based on the square footage dedicated to each activity. Other costs are allocated based on management estimates.

#### **ESTIMATES**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates that affect the amount reported in the consolidated financial statements and disclosures. Accordingly, actual results could differ from estimates.

#### **ADVERTISING**

Advertising expense was approximately \$103,000 and \$27,000, for the years ended March 31, 2021 and 2020, respectively. CHF uses advertising to promote the programs and fundraising events of CHF and these costs are expensed as incurred.

#### **Notes to Consolidated Financial Statements**

March 31, 2021 and 2020

#### 3. FUNDS AVAILABLE AND LIQUIDITY:

The following reflects CHF's financial assets reduced by amounts not available for general use because of contractual or donor-imposed restrictions, or board designations within one year of the consolidated statements of financial position.

|                                                                    | March 31, |             |    |             |
|--------------------------------------------------------------------|-----------|-------------|----|-------------|
|                                                                    | 2021      |             |    | 2020        |
|                                                                    |           | _           |    | _           |
| Financial assets:                                                  |           |             |    |             |
| Cash and cash equivalents                                          | \$        | 14,414,982  | \$ | 8,097,861   |
| Pledges and accounts receivable                                    |           | 37,197      |    | 18,750      |
| Investments                                                        |           | -           |    | 1,008       |
| Endowment investments                                              |           | 2,636,997   |    | 1,214,751   |
| Cash held for long-term purpose                                    |           | 5,040,000   |    | 30,000      |
| Financial Assets, at period end                                    |           | 22,129,176  |    | 9,362,370   |
| Less those not available for general expenditure within one year:  |           |             |    |             |
| Cash held for long-term purpose                                    |           | (5,040,000) |    | (30,000)    |
| Net assets restricted for Legacy Initiative                        |           | (3,626,812) |    | -           |
| Endowment investments                                              |           | (2,568,339) |    | (1,163,751) |
| Financial assets available for general expenditure within one year | \$        | 10,894,025  | \$ | 8,168,619   |

CHF has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. CHF is substantially supported by contributions without donor restrictions. CHF has no formal policy to maintain cash reserves, but prepares regular cash projections to monitor available funds to cover coming needs. Additionally, CHF has a \$1,000,000 line of credit with a bank which could be used to meet liquidity needs. Further, because some of the endowment funds are board designated, the board can remove the designation at any time and make the funds immediately available for use. As of March 31, 2021 and 2020, board designated endowment funds were \$1,636,997 and \$1,214,751, respectively.

## **Notes to Consolidated Financial Statements**

March 31, 2021 and 2020

## 4. INVESTMENTS AND ENDOWMENT INVESTMENTS:

Investments and endowment investments consist of the following:

|                                  |      | March 31,  |    |           |  |
|----------------------------------|------|------------|----|-----------|--|
|                                  | 2021 |            |    | 2020      |  |
| Cash and certificates of deposit | \$   | 52,416     | \$ | 54,356    |  |
| Equity securities and ETFs       |      | 1,414,191  |    | 535,891   |  |
| Closed-end Mutual funds          |      | 635,988    |    | 367,567   |  |
| Fixed income                     |      | 534,402    |    | 257,945   |  |
|                                  | Φ.   | 2 (2 ( 007 | Ф  | 1 215 750 |  |
|                                  | \$   | 2,636,997  | \$ | 1,215,759 |  |

## 5. FAIR VALUE MEASUREMENTS:

CHF uses appropriate valuation techniques to determine fair value based on inputs available. When available, CHF measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 3 inputs are only used when Level 1 or Level 2 inputs were not available.

Fair values of assets measured on a recurring basis at March 31, 2021 are as follows:

|                                                                             | Total |                                 | Quoted Prices in Active Markets for Identical Assets |                                 |    | Observable Unobse<br>Inputs Input |    | gnificant<br>bservable<br>(nputs<br>Level 3) |
|-----------------------------------------------------------------------------|-------|---------------------------------|------------------------------------------------------|---------------------------------|----|-----------------------------------|----|----------------------------------------------|
| Equity securities, and ETFs<br>Bond mutual funds<br>Closed-end mutual funds | \$    | 1,414,191<br>534,402<br>635,988 | \$                                                   | 1,414,191<br>504,348<br>635,988 | \$ | 30,054                            | \$ | -<br>-<br>-                                  |
| Investments at fair value                                                   |       | 2,584,581                       | \$                                                   | 2,554,527                       | \$ | 30,054                            | \$ |                                              |
| Cash and certificates of deposit                                            |       | 52,416                          |                                                      |                                 |    |                                   |    |                                              |
| Total investments                                                           | \$    | 2,636,997                       |                                                      |                                 |    |                                   |    |                                              |

## **Notes to Consolidated Financial Statements**

March 31, 2021 and 2020

## 5. FAIR VALUE MEASUREMENTS, continued:

Fair values of assets measured on a recurring basis at March 31, 2020 are as follows:

1,215,759

|                                  |               | Fair Value Measurements Using: |               |             |          |           |         |
|----------------------------------|---------------|--------------------------------|---------------|-------------|----------|-----------|---------|
|                                  |               | Qu                             | oted Prices   | Significant |          |           |         |
|                                  |               | i                              | in Active     |             | Other    | Signi     | ficant  |
|                                  |               | N                              | larkets for   | Ob          | servable | Unobs     | ervable |
|                                  |               | Ide                            | ntical Assets |             | Inputs   | Inp       | outs    |
|                                  | Total         | (Level 1)                      |               | (Level 2)   |          | (Level 3) |         |
| Equity securities, and ETFs      | \$<br>535,891 | \$                             | 535,891       | \$          | -        | \$        | _       |
| Corporate bonds                  | 257,945       |                                | 176,031       |             | 81,914   |           | -       |
| Closed-end mutual funds          | 367,567       |                                | 367,567       |             |          |           |         |
| Investments at fair value        | 1,161,403     | \$                             | 1,079,489     | \$          | 81,914   | \$        | _       |
| Cash and certificates of deposit | 54,356        |                                |               |             |          |           |         |

# 6. <u>LAND, BUILDINGS, AND EQUIPMENT</u>-NET:

Total investments

Land, buildings, and equipment-net consist of the following:

|                                                | March 31,  |             |    |             |  |  |
|------------------------------------------------|------------|-------------|----|-------------|--|--|
|                                                | 2021       |             |    | 2020        |  |  |
|                                                |            |             |    |             |  |  |
| Land                                           | \$         | 4,500,000   | \$ | 4,500,000   |  |  |
| Buildings and improvements                     |            | 9,685,783   |    | 9,514,159   |  |  |
| Furniture and equipment                        |            | 3,798,935   |    | 3,757,290   |  |  |
| Vehicle acquired through capital lease         |            | 124,712     |    | 124,712     |  |  |
| Vehicles                                       |            | 532,432     |    | 499,439     |  |  |
|                                                | · <u> </u> | 18,641,862  |    | 18,395,600  |  |  |
| Less accumulated depreciation and amortization |            | (4,041,037) |    | (3,296,032) |  |  |
|                                                |            |             |    |             |  |  |
| Land, building, and equipment, net             | \$         | 14,600,825  | \$ | 15,099,568  |  |  |

Accumulated amortization related to the vehicle under capital lease was approximately \$125,000 as of March 31, 2021 and 2020.

## **Notes to Consolidated Financial Statements**

March 31, 2021 and 2020

# 7. <u>LONG-TERM DEBT:</u>

Long-term debt consists of:

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | March 31, |                        |    |                        |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|------------------------|----|------------------------|
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |           | 2021                   |    | 2020                   |
| Tax-exempt loan obligation to a financial institution, collateralized by all of CHF's assets, including real property, monthly payments of \$18,870, including principal and interest at 2.75% at March 31, 2021, maturing November 5, 2050.                                                                                                                                                                                                                                                | \$        | 4,555,388              | \$ | -                      |
| Mortgage to a financial institution, collateralized by all of CHF's assets, including real property, monthly payments of \$30,669, including principal and interest at 4.44%. The balance was refinanced during the year ended March 31, 2021.                                                                                                                                                                                                                                              |           | -                      |    | 4,633,662              |
| Revolving line of credit with a bank, bearing interest at the bank's variable rate equal to the prime rate minus .25% and no less than 3.0% (3.0% at March 31, 2021), collateralized by a commercial security agreement covering substantially all of CHF's assets. Maximum amount available under the line is \$1,000,000. Interest-only payments due monthly, with principal due on demand, maturing November 1, 2025. CHF did not draw on the line during the year ended March 31, 2021. |           | _                      |    | _                      |
| Less: prepaid loan costs                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |           | 4,555,388<br>(102,591) |    | 4,633,662<br>(9,806)   |
| Less: current portion                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |           | 4,452,797<br>(100,899) |    | 4,623,856<br>(162,427) |
| •                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | \$        | 4,351,898              | \$ | 4,461,429              |

#### **Notes to Consolidated Financial Statements**

March 31, 2021 and 2020

## 7. LONG-TERM DEBT, continued:

At March 31, 2021, annual maturities, are as follows:

| Year Ending March 31, |                 |
|-----------------------|-----------------|
| 2022                  | \$<br>100,899   |
| 2023                  | 103,247         |
| 2024                  | 105,837         |
| 2025                  | 109,152         |
| 2026                  | 112,234         |
| Thereafter            | <br>4,024,019   |
|                       |                 |
|                       | \$<br>4,555,388 |

CHF was in compliance with all financial and reporting covenants as of March 31, 2021 and 2020.

#### 8. DEFERRED RENT AND LEASE INCENTIVES:

In March 2016, CHF entered into a real property lease agreement and received certain incentives over the five year term of the rental agreement. The deferred rent and lease incentive represents the unamortized portion of the lease incentives and a portion of straight-line rent expense.

## 9. <u>CAPITAL LEASE OBLIGATION:</u>

In 2014, CHF entered into a capital lease arrangement for a vehicle valued at \$124,712. The seven year lease bears an implicit interest rate of 10.3%, is due in monthly installments of \$2,089, and is collateralized by the vehicle. The remaining liability balance is included in deferred rent and lease incentives on the consolidated statements of financial position for both years ended March 31, 2021 and 2020. Future payments are as follows:

| Year Ending March 31,<br>2022 | \$<br>12,862 |
|-------------------------------|--------------|
| Amount representing interest  | <br>5,939    |
|                               | \$<br>18,801 |

## **Notes to Consolidated Financial Statements**

March 31, 2021 and 2020

## 10. COMMITMENTS AND OPERATING LEASES:

CHF holds operating leases for warehouses in San Antonio, Texas, and Dallas, Texas, and for office equipment, with monthly payments of \$58,000, which leases expire at various times through 2024. For the years ended March 31, 2021 and 2020, the rent and lease expense was approximately \$600,000, and \$609,000 respectively. Future payments under the leases are as follows:

| Year Ending March 31, |               |
|-----------------------|---------------|
| 2022                  | \$<br>402,921 |
| 2023                  | 276,259       |
| 2024                  | <br>50,275    |
|                       | <br>_         |
|                       | \$<br>729,455 |

## 11. <u>NET ASSETS WITH DONOR RESTRICTIONS:</u>

Net assets with donor restrictions consists of:

| March 31, |            |                                                                                                |                                                                              |  |
|-----------|------------|------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------|--|
| 2021      |            |                                                                                                | 2020                                                                         |  |
| \$        | 3 672 790  | \$                                                                                             | _                                                                            |  |
| Ψ         | 1,102,985  | Ψ                                                                                              | 1,169,741                                                                    |  |
|           | 1,000,000  |                                                                                                | -                                                                            |  |
|           | 122,351    |                                                                                                | 858,408                                                                      |  |
|           | 366,447    |                                                                                                | 554,077                                                                      |  |
|           | 565,145    |                                                                                                | 482,093                                                                      |  |
|           | 61,217     |                                                                                                | 61,217                                                                       |  |
|           | 5,040,000  |                                                                                                | 30,000                                                                       |  |
|           | _          |                                                                                                | _                                                                            |  |
| \$        | 11,930,935 | \$                                                                                             | 3,155,536                                                                    |  |
|           | \$         | \$ 3,672,790<br>1,102,985<br>1,000,000<br>122,351<br>366,447<br>565,145<br>61,217<br>5,040,000 | \$ 3,672,790 \$ 1,102,985 1,000,000 122,351 366,447 565,145 61,217 5,040,000 |  |

#### **Notes to Consolidated Financial Statements**

March 31, 2021 and 2020

#### 12. ENDOWMENT FUNDS:

CHFLF's endowment consists of an endowment with donor imposed restrictions and a quasi-endowment established by the board by designating the investment balance as an endowment under Uniform Prudent Management of Institutional Funds (UPMIFA). CHFLF's endowment consists of the investment asset as a general endowment to support the mission of CHF. As required by GAAP, net assets associated with endowment funds, including funds designated by the Board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The board of directors of CHFLF has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, CHFLF classifies as net assets with donor restriction in perpetuity (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. Any remaining portion of the donor-restricted endowment fund that is not classified in net assets restricted in perpetuity would be classified as net assets restricted by purpose or time until those amounts are appropriated for expenditure by the organization in a manner consistent with the standard of prudence prescribed by SPMIFA. In accordance with SPMIFA, CHFLF considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. The duration and preservation of the fund
- 2. The purposes of the organization and the donor-restricted endowment fund
- 3. General economic conditions
- 4. The possible effect of inflation and deflation
- 5. The expected total return from income and the appreciation of investments
- 6. Other resources of the organization
- 7. The investment policies of the organization

Endowment net asset composition by type of fund as of March 31, 2021:

|                 | Without Donor<br>Restrictions |              |  | ith Donor estrictions | Total |           |  |
|-----------------|-------------------------------|--------------|--|-----------------------|-------|-----------|--|
| Endowment funds | \$                            | \$ 1,636,997 |  | 1,000,000             | \$    | 2,636,997 |  |

## **Notes to Consolidated Financial Statements**

March 31, 2021 and 2020

## 12. ENDOWMENT FUNDS, continued:

Endowment net asset composition by type of fund as of March 31, 2020:

|                                                   | Without Donor<br>Restrictions |                | With Donor<br>Restrictions |                       | Total |           |
|---------------------------------------------------|-------------------------------|----------------|----------------------------|-----------------------|-------|-----------|
| Endowment funds                                   | \$                            | 1,214,751      | \$                         |                       | \$    | 1,214,751 |
| Changes in endowment net assets for the year end  | ed Ma                         | arch 31, 2021: |                            |                       |       |           |
|                                                   | Without Donor<br>Restrictions |                |                            | ith Donor estrictions |       | Total     |
| Endowment net assets, March 31, 2020              | \$                            | 1,214,751      | \$                         | -                     | \$    | 1,214,751 |
| Investment return:                                |                               |                |                            |                       |       |           |
| Interest and dividend income reinvested           |                               | 47,766         |                            | -                     |       | 47,766    |
| Realized and unrealized gains and losses          |                               | 352,098        |                            |                       |       | 352,098   |
| Total investment return                           |                               | 399,864        |                            | -                     |       | 399,864   |
| Additions to endowment Appropriation of endowment |                               | 42,382         |                            | 1,000,000             |       | 1,042,382 |
| assets for expenditure                            |                               | (20,000)       |                            | -                     |       | (20,000)  |
| Endowment net assets, March 31, 2021              | \$                            | 1,636,997      | \$                         | 1,000,000             | \$    | 2,636,997 |
| Changes in endowment net assets for the year end  | ed Ma                         | arch 31, 2020: |                            |                       |       |           |
|                                                   |                               | thout Donor    | With Donor                 |                       |       | T 1       |
|                                                   | R                             | estrictions    | Restrictions               |                       |       | Total     |
| Endowment net assets, March 31, 2019              | \$                            | 1,296,695      | \$                         | -                     | \$    | 1,296,695 |
| Investment return:                                |                               |                |                            |                       |       |           |
| Interest and dividend income reinvested           |                               | 41,669         |                            | -                     |       | 41,669    |
| Realized and unrealized gains and losses          |                               | (108,613)      |                            | -                     |       | (108,613) |
| Total investment return                           |                               | (66,944)       |                            | -                     |       | (66,944)  |
| Appropriation of endowment                        |                               |                |                            |                       |       |           |
| assets for expenditure                            |                               | (15,000)       |                            |                       |       | (15,000)  |
| Endowment net assets March 31, 2020               | \$                            | 1,214,751      | \$                         | -                     | \$    | 1,214,751 |

#### **Notes to Consolidated Financial Statements**

March 31, 2021 and 2020

#### 12. ENDOWMENT FUNDS, continued:

CHFLF appropriates up to four percent of the fund's average fair value over the three previous calendar year ends for distribution each fiscal year. This policy seeks to maintain principal in the fund by spending below expected average returns.

## 13. RELATED PARTY:

A member of the board of directors has provided executive consulting services to CHF and served as interim Executive Director of Ministry Development. The amount paid for these services totaled \$2,000 and \$42,000, for the years ended March 31, 2021 and 2020, respectively.

A member of the CHFLF board of directors is part owner of the company that provides marketing services to CHF. The amount paid for these services totaled \$100,000 and \$0, for the years ended March 31, 2021 and 2020, respectively.

## 14. PENSION PLAN:

CHF has a defined contribution plan covering all employees with at least two years of service. For the years ended March 31, 2021 and 2020, CHF contributed approximately \$89,000 and \$79,000, respectively, to this plan.

## 15. RISKS AND UNCERTAINTIES

CHF's operations may be affected by the recent and ongoing outbreak of the coronavirus disease 2019 (COVID-19), which was declared a pandemic by the World Health Organization in March 2020. The ultimate disruption which may be caused by the outbreak is uncertain; however, it may result in a material adverse impact on CHF's financial position, operations, and cash flows. Possible effects may include, but are not limited to, absenteeism in CHF's workforce and a decline in value of assets held by CHF, including inventory, endowment investments and fixed assets. The financial impact cannot be estimated at this time because the duration of the pandemic cannot be estimated.

## 16. SUBSEQUENT EVENTS:

Subsequent events have been evaluated through July 26, 2021, which represents the date the consolidated financial statements were available to be issued. Subsequent events after that date have not been evaluated.

# SUPPLEMENTAL INFORMATION



## INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTAL INFORMATION

The Board of Directors Children's Hunger Fund and Subsidiary Sylmar, California

We have audited the consolidated financial statements of Children's Hunger Fund and its subsidiary as of and for the years ended March 31, 2021 and 2020, and our report thereon dated July 26, 2021 which expressed an unmodified opinion on those consolidated financial statements, appears on page 1. Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating statements of financial position as of March 31, 2021 and 2020, and the consolidating statements of activities for the years ended March 31, 2021 and 2020, are presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position and changes in net assets of the individual organizations, and they are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Woodland Hills, California

Capin Crouse LLP

July 26, 2021

# **Consolidating Statement of Financial Position**

As of March 31, 2021

|                                                 | CHF           | CHFLF         | Eliminations | Total         |
|-------------------------------------------------|---------------|---------------|--------------|---------------|
| ASSETS:                                         |               |               |              |               |
| Current assets:                                 |               |               |              |               |
| Cash and cash equivalents                       | \$ 10,739,578 | \$ 3,675,404  | \$ -         | \$ 14,414,982 |
| Pledges and accounts receivable                 | 40,322        | ·             | (3,125)      | 37,197        |
| Inventory                                       | 2,370,691     | -             | -            | 2,370,691     |
| Prepaid expenses                                | 563,380       | 4,133         | -            | 567,513       |
| •                                               | 13,713,971    | 3,679,537     | (3,125)      | 17,390,383    |
| Cash held for long-term purposes                | 40,000        | 5,000,000     | -            | 5,040,000     |
| Endowment investments                           | -             | 2,636,997     | -            | 2,636,997     |
| Deposits                                        | 55,541        | -             | -            | 55,541        |
| Beneficial interest in trusts                   | 61,217        | -             | -            | 61,217        |
| Land, buildings and equipment-net               | 14,600,825    |               |              | 14,600,825    |
| Total Assets                                    | \$ 28,471,554 | \$ 11,316,534 | \$ (3,125)   | \$ 39,784,963 |
| LIABILITIES AND NET ASSETS:                     |               |               |              |               |
| Current liabilities:                            |               |               |              |               |
| Accounts payable                                | \$ 337,307    | \$ 3,125      | \$ (3,125)   | \$ 337,307    |
| Accrued expenses                                | 351,316       | -             | -            | 351,316       |
| Deferred income                                 | 43,750        | -             | _            | 43,750        |
| Current portion of deferred rent                |               |               |              |               |
| and lease incentives                            | 19,914        | -             | -            | 19,914        |
| Current portion of capital lease obligation     | 12,862        | -             | -            | 12,862        |
| Current portion of long-term debt               | 100,899       |               | <u> </u>     | 100,899       |
|                                                 | 866,048       | 3,125         | (3,125)      | 866,048       |
| Deferred rent and lease incentives-net          |               |               |              |               |
| of current portion                              | -             | -             | -            | -             |
| Capital lease obligation-net of current portion | -             | -             | -            | -             |
| Debt-net of current portion                     | 4,351,898     |               |              | 4,351,898     |
|                                                 | 5,217,946     | 3,125         | (3,125)      | 5,217,946     |
| Net Assets:                                     |               |               |              |               |
| Without donor restrictions:                     |               |               |              |               |
| Undesignated                                    | 20,949,485    | 49,600        | -            | 20,999,085    |
| Designated by board of directors                |               |               |              |               |
| for endowment                                   |               | 1,636,997     |              | 1,636,997     |
|                                                 | 20,949,485    | 1,686,597     | -            | 22,636,082    |
| With donor restrictions                         | 2,304,123     | 9,626,812     |              | 11,930,935    |
|                                                 | 23,253,608    | 11,313,409    |              | 34,567,017    |
| Total Liabilities and Net Assets                | \$ 28,471,554 | \$ 11,316,534 | \$ (3,125)   | \$ 39,784,963 |

See notes to consolidated financial statements

# **Consolidating Statement of Financial Position**

As of March 31, 2020

|                                                 | CHF           | CHFLF        | Eliminations | Total         |
|-------------------------------------------------|---------------|--------------|--------------|---------------|
| ASSETS:                                         |               |              |              |               |
| Current assets:                                 |               |              |              |               |
| Cash and cash equivalents                       | \$ 8,088,140  | \$ 9,721     | \$ -         | \$ 8,097,861  |
| Pledges and accounts receivable                 | 18,750        | =            | =            | 18,750        |
| Investments                                     | 1,008         | =            | -            | 1,008         |
| Inventory                                       | 4,837,476     | -            | -            | 4,837,476     |
| Prepaid expenses                                | 515,045       | 3,624        | -            | 518,669       |
|                                                 | 13,460,419    | 13,345       | -            | 13,473,764    |
| Cash held for long-term purposes                | 30,000        | -            | -            | 30,000        |
| Endowment investments                           | -             | 1,214,751    | -            | 1,214,751     |
| Deposits                                        | 71,953        | -            | -            | 71,953        |
| Beneficial interest in trusts                   | 61,217        | -            | -            | 61,217        |
| Land, buildings and equipment-net               | 15,099,568    |              |              | 15,099,568    |
| Total Assets                                    | \$ 28,723,157 | \$ 1,228,096 | \$ -         | \$ 29,951,253 |
| LIABILITIES AND NET ASSETS:                     |               |              |              |               |
| Current liabilities:                            |               |              |              |               |
| Accounts payable                                | \$ 243,757    | \$ 3,750     | \$ -         | \$ 247,507    |
| Accrued expenses                                | 338,985       | -            | -            | 338,985       |
| Deferred income                                 | 44,867        | -            | -            | 44,867        |
| Current portion of deferred rent                |               |              |              |               |
| and lease incentives                            | 37,177        | -            | -            | 37,177        |
| Current portion of capital lease obligation     | 22,529        | -            | -            | 22,529        |
| Current portion of long-term debt               | 162,427       | -            | -            | 162,427       |
|                                                 | 849,742       | 3,750        |              | 853,492       |
| Deferred rent and lease incentives-net          |               |              |              |               |
| of current portion                              | 39,670        | -            | -            | 39,670        |
| Capital lease obligation-net of current portion | 12,655        | -            | -            | 12,655        |
| Debt-net of current portion                     | 4,461,429     |              |              | 4,461,429     |
|                                                 | 5,363,496     | 3,750        |              | 5,367,246     |
| Net Assets:                                     |               |              |              |               |
| Without donor restrictions                      |               |              |              |               |
| Undesignated                                    | 20,204,125    | 9,595        | -            | 20,213,720    |
| Designated by board of directors                |               |              |              |               |
| for endowment                                   |               | 1,214,751    |              | 1,214,751     |
|                                                 | 20,204,125    | 1,224,346    | -            | 21,428,471    |
| With donor restrictions                         | 3,155,536     |              |              | 3,155,536     |
|                                                 | 23,359,661    | 1,224,346    |              | 24,584,007    |
| Total Liabilities and Net Assets                | \$ 28,723,157 | \$ 1,228,096 | \$ -         | \$ 29,951,253 |

See notes to consolidated financial statements

# **Consolidating Statement of Activities**

For the Year Ended March 31, 2021

|                                               | CHF           | CHFLF         | Eliminations | Total         |
|-----------------------------------------------|---------------|---------------|--------------|---------------|
| DEVENUE CURRORT                               |               |               |              |               |
| REVENUE, SUPPORT, AND RECLASSIFICATIONS:      |               |               |              |               |
| Contributions-cash                            | \$ 14,300,856 | \$ 10,054,022 | \$ (378,382) | \$ 23,976,496 |
| Gifts-in-kind                                 | 108,038,193   | 412,474       | \$ (376,362) | 108,450,667   |
| Government grant                              | 1,161,664     | 412,474       | _            | 1,161,664     |
| Special events revenue                        | 143,400       | _             | _            | 143,400       |
| Investment income (loss)                      | 31,312        | 412,677       | _            | 443,989       |
| Program service revenue                       | 44,890        | -             | _            | 44,890        |
| Other income                                  | 89,492        |               | _            | 89,492        |
| Net assets released from restriction through  | 07,472        |               |              | 07,472        |
| satisfaction of purpose and time restrictions | _             | _             | _            | _             |
| Total Revenue, Support, and Reclassifications | 123,809,807   | 10,879,173    | (378,382)    | 134,310,598   |
| EXPENSES:                                     |               |               |              |               |
| Program services                              | 121,430,508   | 759,724       | (378,382)    | 121,811,850   |
| Supporting activities:                        | , ,           | , .           | ( /          | ,- ,          |
| Management and general                        | 1,775,492     | 29,136        | _            | 1,804,628     |
| Fundraising                                   | 709,860       | 1,250         | _            | 711,110       |
| -                                             | 2,485,352     | 30,386        | _            | 2,515,738     |
| Total Expenses                                | 123,915,860   | 790,110       | (378,382)    | 124,327,588   |
| Change in Net Assets                          | (106,053)     | 10,089,063    | -            | 9,983,010     |
| Net Assets, Beginning of Year                 | 23,359,661    | 1,224,346     |              | 24,584,007    |
| Net Assets, End of Year                       | \$ 23,253,608 | \$ 11,313,409 | \$ -         | \$ 34,567,017 |

# **Consolidating Statement of Activities**

For the Year Ended March 31, 2020

|                                               | CHF              | CHFLF |           | Eliminations |         | Total |            |
|-----------------------------------------------|------------------|-------|-----------|--------------|---------|-------|------------|
| REVENUE, SUPPORT,                             |                  |       |           |              |         |       |            |
| AND RECLASSIFICATIONS:                        |                  |       |           |              |         |       |            |
| Contributions-cash                            | \$<br>14,755,601 | \$    | 19,709    | \$           | (6,291) | \$    | 14,769,019 |
| Gifts-in-kind                                 | 49,598,676       |       | 391,910   |              | -       |       | 49,990,586 |
| Special events revenue                        | 1,340,970        |       | -         |              | -       |       | 1,340,970  |
| Investment income (loss)                      | 33,405           |       | (66,944)  |              | -       |       | (33,539)   |
| Program service revenue                       | 132,867          |       | -         |              | -       |       | 132,867    |
| Other income                                  | 242,976          |       | -         |              | -       |       | 242,976    |
| Net assets released from restriction through  |                  |       |           |              |         |       |            |
| satisfaction of purpose and time restrictions | <br>             |       |           |              |         |       |            |
| Total Revenue, Support, and Reclassifications | 66,104,495       |       | 344,675   |              | (6,291) |       | 66,442,879 |
|                                               |                  |       |           |              |         |       |            |
| EXPENSES:                                     |                  |       |           |              |         |       |            |
| Program services                              | 57,612,970       |       | 408,410   |              | (6,291) |       | 58,015,089 |
| Supporting activities:                        |                  |       |           |              |         |       |            |
| Management and general                        | 1,849,729        |       | 31,502    |              | -       |       | 1,881,231  |
| Fundraising                                   | 1,080,326        |       | 1,500     |              | _       |       | 1,081,826  |
|                                               | 2,930,055        |       | 33,002    |              | _       |       | 2,963,057  |
| Total Expenses                                | 60,543,025       |       | 441,412   |              | (6,291) |       | 60,978,146 |
|                                               |                  |       |           |              |         |       |            |
| Change in Net Assets                          | 5,561,470        |       | (96,737)  |              | -       |       | 5,464,733  |
| Net Assets, Beginning of Year                 | <br>17,798,191   |       | 1,321,083 |              |         |       | 19,119,274 |
| Net Assets, End of Year                       | \$<br>23,359,661 | \$    | 1,224,346 | \$           | _       | \$    | 24,584,007 |